

NATCOM Managed Fibre Internet

A Comparison of Costs for Typical Fibre Services

"On a below-average use Fibre Internet service, OneSERVICE™ can **save you 17% or more** on the cost of your Internet"

"Providing **more value**, OneSERVICE™ includes all the essential services you need from a Fibre Internet service, and with **unlimited data**, you don't need to worry about your Internet use"

"For more typical business Internet use (20GB per month or more), OneSERVICE™ can **save you up to 80% or more** on the cost of your Internet!"

"Try OneSERVICE™ - we **promise** it will meet the performance guidelines we state. If it doesn't, or if you're not happy with our service, you can cancel OneSERVICE™ at any time within 30 days and we will refund 100% of your monthly fee"

The 'Typical ISP' given here is the lowest-cost provider by research of major Fibre Internet providers.

At first look, NATCOM OneSERVICE™ might look more expensive when looking at the base monthly service price. However, other providers quote this as the 'fibre plan' only - which excludes any other essential services, such as the Internet connectivity itself (for both national & international data), static IP addresses and security services.

NATCOM includes ALL services as "**ONE SERVICE**", therefore a closer look shows NATCOM OneSERVICE™ actually **costs less!**

Because NATCOM includes ALL necessary services in "**ONE SERVICE**" and provides unlimited data use, OneSERVICE™ provides **MORE VALUE** and is **SIMPLER** to use and understand, as your bill is always the same.

As a business starts to use more international data, the costs rise dramatically with other service providers.

A small-to-medium business would use 10-20GB of data per month on average; a larger business, 100GB or more.

As Internet use goes up, NATCOM OneSERVICE™ provides **more and more value** compared against a "low-cost" provider. Compared with some providers, these cost savings could be even greater.

During your first 30 days of service, you have the right to cancel OneSERVICE™. We will refund 100% of the service fee for that time (i.e. the normal monthly fee during the first 30 days).

A standard \$495 installation fee will apply if you cancel OneSERVICE™ within 30 days. The installation fee is waived if you continue with OneSERVICE™.

BELOW AVERAGE INTERNET USE (10GB)

2 Mbps Fibre Internet Service	NATCOM	Typical ISP (prices from)
Installation	Free	\$500
Monthly Service Fee	\$890	\$550
National Data	unlimited	unlimited
10GB International Data	unlimited	\$320
Managed Firewall (from)	included	\$150
Static IP	included	\$30
TOTAL Monthly Service Fee	\$890	\$1,050
<i>First Month's Cost including Installation</i>	\$890	\$1,550
Monthly Service Fee thereafter	\$890	\$1,050
Monthly Saving	\$160	saving 15% or more
Total Term Saving*	\$4,340	saving 17% or more

AVERAGE TO HIGH INTERNET USE (20GB or more)

2 Mbps Fibre Internet including data of:	NATCOM	Typical ISP	Monthly Saving	Term Saving*
20GB	\$890	\$1,370	\$480	\$12,020
50GB	\$890	\$2,330	\$1,440	\$35,060
80GB	\$890	\$3,290	\$2,400	\$58,100
100GB	\$890	\$3,930	\$3,040	\$73,460

30-DAY SERVICE GUARANTEE

Cost to Cancel Service within 30 days	NATCOM	Typical ISP	Saving*
Early Termination Fee	\$0	\$25,200	
Installation Cost	\$495	\$500	
	\$495	\$25,700	\$25,205



* as compared to a typical fibre Internet service on a 24-month term, including normal installation costs. NATCOM terms and conditions apply.

^ Typical charges to cancel service is payment of 100% of the remaining term. Based on a typical 2 Mbps service including 10GB of data on a 24-month service term cancelled within 30 days of the service commencement date. The promotional pricing shown, free installation and the 30-Day Service Guarantee apply only to buildings where NATCOM has fibre optic cable already installed and available. Please ask your NATCOM representative for more information.